



Microsoft

Versa Shore APS Quick Start Program

About Versa Shore's APS Quick Start Program

The Versa Shore APS Quick Start Program is a two-day hands-on workshop to maximize your APS investment. It focuses on **your** key considerations, such as:

- Infrastructure
- Architecture
- Data Growth
- Security
- Roadmap

The Quick Start Program includes:

- White-boarding sessions to discuss key business drivers & pain points
- Analyze current data warehouse architecture
- Analyze & document short, medium & long term BI needs
- Overview of Microsoft APS stack as it relates to **your** needs
- Discuss & document a **quick win** for all stakeholders
- Scope & size the rollout of APS with a 30-60-90 day plan
- Identify & document known risks and a mitigation plan
- Build a high-level multi-year APS deployment roadmap

Quick Start Goals

The Quick Start Program allows you to take a holistic view of your data warehousing needs. By bringing the business and technical teams together for two days of intense white boarding discussions, we are able to achieve a **unified** vision of business drivers, hurdles and an implementation path for the next several years.

A summary of the discussions, roadmap and recommendations will be delivered in a variety of Microsoft Office formats shortly thereafter.

Day One

Definition & Discovery:

- Discuss business drivers and goals over a 3-5 year time frame
- Current state analysis, pain points, processes & hurdles
- Prioritize goals and objects for the 3-5 year time frame
- Understand your needs for **Big Data**
- Discuss Microsoft APS stack within this framework

Day Two

Architecture and quick win

- Define new architecture, leveraging Microsoft APS
- Define a **quick win** for business and IT teams
- Define a **30-60-90 day** plan to implement the quick win
- Provide best practices for APS implementation
- Discuss timelines and create a SOW for the pilot project

Versa Shore APS Quick Start Program

The Microsoft Analytics Platform System is:

Enterprise-ready Big Data

- Integrated relational and non-relational data for big data analytics appliances
- Secure, manageable, available Hadoop
- Queries relational & non-relational data
- Insight into all data types with familiar tools through native business intelligence

Next-generation performance at scale:

- Linear scale-out architecture of up to 6 petabytes of data
- Up to 100 times the performance and 15 times more data compression than traditional data warehouses with In-Memory Columnstore
- Removal of traditional data warehouse bottlenecks with the MPP capabilities of SQL Server PDW
- Scalable user accessibility via running of mixed workloads at high concurrency



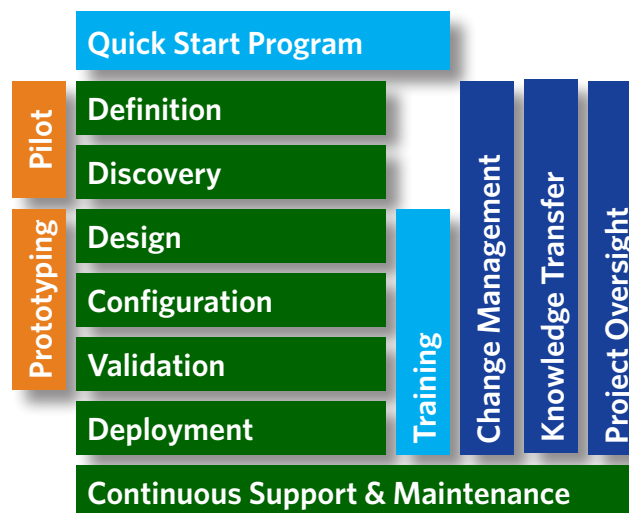
Engineered for optimum value:

- Lowest price per terabyte for a data warehouse appliance in the industry
- Choice of hardware through HP, Dell, and Quanta

Some of Versa Shore's Happy Clients



Versa Shore Methodology



About Versa Shore

Versa Shore is a reputable Microsoft partner with several years of data warehouse expertise. Our staff has expert-level competency with industry leading BI systems. We have prior experience with the Microsoft ecosystem, as well as with data warehouse appliances from IBM, Teradata, and Oracle.

Armed with expertise in business analytics from a wide variety of verticals, Versa Shore provides industry-leading technical solutions that are reliable, flexible, scalable, and affordable.